

ENLISTING THE HELP OF AN EXPERIENCED REALTOR

Few people enter the house hunting process without the help of a real estate agent - and for good reason.

A Realtor can provide valuable guidance from the search through negotiations, inspections and closing. With access to the computerized Multiple Listing Service (MLS), your agent can view all listings daily to give you a chance to view new home listings as they become available.



Your agent will also have vital information regarding a specific neighborhood's property value trend, demographics, quality of schools and future residential, commercial and road construction. An experienced agent will have a good feel for a home's true market value.

If you don't have a Realtor, I will be happy to refer you to a highly experienced agent who specializes in the area you are seeking to purchase a home.

Once you have found an agent you are comfortable with, your house hunting should proceed smoothly. A good real estate agent can quickly eliminate listings that do not meet your criteria, saving you time to look at more homes that do meet your specifications.

Things to Remember

Mortgage Pre-Approval - Gives you the advantage in the seller's eye as a "cash buyer." They may consider your offer over other offers they receive. At Fairway we can approve you in as fast as 1 hour!

Loan Processing - We can have your approval in 2-3 days, which will help expedite your closing and make you a better prospect to the seller.

Complete Information - Make sure the information you provide is clear and concise. The better the information the easier it is to find the home you want.

Locking Your Rate - Inquire about your rate lock options early in the loan process. At Fairway we lock your rate at the most appropriate time - to get you the best rate possible.

Six Great Reasons to Use a Realtor

- Access to Current Information
- Local Market Experience
- Central Contact Point for Negotiations
- Help Avoid Surprises
- Provide Guidance Through Closing
- Save You Money



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